

TELECOMMUNICATIONS INDUSTRY FINANCIAL TRANSACTION VALUATION

Diversified Telecommunications Sector Premiums								
	United States and Canada (25 transactions)	Europe (41 transactions)	Asia and Pacific (21 transactions)	Africa and Middle East (6 transactions)	Latin America (17 transactions)			
Min	-92.1%	-99.8%	-56.2%					
Average	36.4%	19.1%	30.3%	-2.2%	14.5%			
Median	29.1%	10.7%	25.0%					
Max	196.3%	180.6%	186.3%					
Standard Deviation	69.6%	60.2%	50.9%					

Wireless Telecommunications Sector Premiums								
	United States and Canada	Europe	Asia and Pacific	Africa and Middle East	Latin America			
	(7 transactions)	(10 transactions)	(22 transactions)	(12 transactions)	(Not Available)			
Min	32.2%	-29.1%	-80.6%					
Average	77.8%	17.5%	18.1%	12.5%	NA			
Median	75.4%	5.2%	7.8%					
Max	125.2%	84.4%	282.1%					
Standard Deviation	36.2%	33.5%	62.3%					

Note: Due to low number of recorded transactions in Africa, Middle East and Latin America we are providing only the average premiums