

## INDUSTRIALS INDUSTRY FINANCIAL TRANSACTION VALUATION (PREMIUMS)

### Transportation Sector General Premiums

	United States and Canada (24 transactions)	Europe (64 transactions)	Asia and Pacific (88 transactions)	Africa and Middle East (3 transactions)	Latin America (16 transactions)
<b>Min</b>	-21.5%	-99.6%	-42.9%		
<b>Average</b>	33.9%	17.0%	23.2%	19.2%	-5.1%
<b>Median</b>	17.5%	8.2%	10.7%		
<b>Max</b>	228.9%	211.1%	197.4%		
<b>Standard Deviation</b>	57.7%	49.0%	41.2%		

### Commercial and Professional Services Sector General Premiums

	United States and Canada (58 transactions)	Europe (74 transactions)	Asia and Pacific (83 transactions)	Africa and Middle East (10 transactions)	Latin America (Not Available)
<b>Min</b>	-99.7%	-94.4%	-58.8%		
<b>Average</b>	47.3%	35.0%	22.4%	23.2%	NA
<b>Median</b>	42.8%	21.9%	19.1%		
<b>Max</b>	235.3%	369.8%	159.0%		
<b>Standard Deviation</b>	73.8%	63.3%	35.8%		

Note: Due to low number of recorded transactions in Africa, Middle East and Latin America we are providing only the average premiums