

## CAPITAL GOODS INDUSTRY FINANCIAL TRANSACTION VALUATION (PREMIUMS)

### Aerospace and Defence Sector Premiums

	United States and Canada (24 transactions)	Europe (10 transactions)	Asia and Pacific (3 transactions)	Africa and Middle East (5 transactions)	Latin America (Not Available)
<b>Min</b>	-33.4%	-79.9%	-13.9%		
<b>Average</b>	30.2%	9.8%	0.0%	26.9%	NA
<b>Median</b>	26.7%	22.9%	0.0%		
<b>Max</b>	95.4%	49.7%	0.0%		
<b>Standard Deviation</b>	33.0%	35.6%	0.0%		

### Trading Companies and Distributors Sector Premiums

	United States and Canada (11 transactions)	Europe (15 transactions)	Asia and Pacific (67 transactions)	Africa and Middle East (4 transactions)	Latin America (Not Available)
<b>Min</b>	-100.0%	-63.8%	-83.0%		
<b>Average</b>	17.3%	5.8%	19.3%	-4.1%	NA
<b>Median</b>	30.6%	2.1%	13.2%		
<b>Max</b>	95.3%	103.0%	286.3%		
<b>Standard Deviation</b>	55.7%	37.7%	53.9%		

Note: Due to low number of recorded transactions in Africa, Middle East and Latin America we are providing only the average premiums

## CAPITAL GOODS INDUSTRY FINANCIAL TRANSACTION VALUATION (PREMIUMS)

<b>Machinery Sector Premiums</b>					
	United States and Canada (25 transactions)	Europe (82 transactions)	Asia and Pacific (118 transactions)	Africa and Middle East (2 transactions)	Latin America (3 transactions)
<b>Min</b>	-79.7%	-97.3%	-68.1%		
<b>Average</b>	46.9%	14.9%	28.8%	7.9%	26.0%
<b>Median</b>	25.7%	7.2%	17.4%		
<b>Max</b>	259.6%	243.2%	198.3%		
<b>Standard Deviation</b>	59.9%	46.5%	50.2%		

<b>Electrical Equipment Sector Premiums</b>					
	United States and Canada (15 transactions)	Europe (30 transactions)	Asia and Pacific (46 transactions)	Africa and Middle East (9 transactions)	Latin America (Not Available)
<b>Min</b>	-96.7%	-33.4%	-88.0%		
<b>Average</b>	10.1%	18.1%	15.0%	13.9%	NA
<b>Median</b>	14.9%	9.5%	6.6%		
<b>Max</b>	101.1%	239.3%	110.5%		
<b>Standard Deviation</b>	50.9%	49.4%	38.7%		

Note: Due to low number of recorded transactions in Africa, Middle East and Latin America we are providing only the average premiums

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### Construction and Engineering Sector Premiums

	United States and Canada (8 transactions)	Europe (46 transactions)	Asia and Pacific (109 transactions)	Africa and Middle East (8 transactions)	Latin America (1 transactions)
<b>Min</b>	6.1%	-100.0%	-98.7%		
<b>Average</b>	51.2%	16.2%	21.7%	34.3%	13.9%
<b>Median</b>	37.8%	8.4%	11.1%		
<b>Max</b>	120.0%	236.1%	200.0%		
<b>Standard Deviation</b>	41.7%	46.5%	50.3%		

### Building Products Sector Premiums

	United States and Canada (7 transactions)	Europe (17 transactions)	Asia and Pacific (34 transactions)	Africa and Middle East (3 transactions)	Latin America (Not Available)
<b>Min</b>	-33.3%	-43.5%	-94.6%		
<b>Average</b>	4.0%	9.9%	17.7%	12.2%	NA
<b>Median</b>	0.0%	3.9%	14.4%		
<b>Max</b>	38.4%	93.3%	263.6%		
<b>Standard Deviation</b>	26.6%	31.7%	67.2%		

Note: Due to low number of recorded transactions in Africa, Middle East and Latin America we are providing only the average premiums